

FROM THE ADMIN DESK

MISSION

Our mission is to facilitate the exchange of goods and services in an environment of fair and equitable trading to create a feeling of well being over and above the member's expectation

OUR VALUES

INTEGRITY

Walking our talk, standing in our own truth

COMMUNITY

Helping and giving back to our community

EDUCATION

Continually educating ourselves enabling healthy growth

KNOWLEDGE

Acquiring knowledge and addressing the needs of our customers and the greater community

RESPECT

Respecting each other, our valued customers, and the underprivileged

COMMUNICATION

Encouraging open and continual communication; building trust

OUR GUIDING PRINCIPLES

- Our prosperity parallels that of our community, locally, nationally and internationally

You're Invited

Y to an **E Banc Trade Networking Night** Y

7 pm Wednesday 20th October 2004 at

DODS HOUSE

Dining Room

Restaurant Opening Night

97 Wickham Tce, Spring Hill
P. 3831 6186

Don't miss this opportunity to meet over 60 recently joined new members and rub shoulders with our most successful trading members.



Y Finger food supplied – Drinks on sale for cash
100% Trade on Food only

R.S.V.P to Wendy (07) 3356 8811 – wendy.p@ebanctrade.com
by Monday 18th October 5p.m

**Brisbane North now has
\$30,000 on Full Trade Per
Month.**

**To access this how much are you
prepare to sell on Full Trade each
month?**

MEMBERS MARKET

Inside this issue:

- * WHY HIGH PRESSURE CLEAN CAR PARKS ?
- * SAFETY ISSUES
- * ATTRACT BUSINESS
- * VALUE FOR MONEY
- * WHAT YOU CAN DO
- * HOW TO DO IT

DID YOU KNOW:

- * In 1987, American Airlines saved \$40,000 by eliminating one olive from each salad in first class.
- * In 1984 a Canadian farmer began renting advertising space on his cows.
- * By the time we die, we will have spent on average 2 weeks waiting at traffic lights.
- * In 1845 English law, attempting suicide was a capital offence, punishable by hanging.
- * A Jiffy is an actual unit of time for 1/100th of a second thus the saying I will be there in a Jiffy.
- * $111,111,111 \times 111,111,111 = 12,345,678,987,654,321$.

CONTACT US :

Phone us for a FREE QUOTE to put a new face on your business, or send us an EMAIL with your requirements or questions and contact details and we will contact you to arrange your FRIENDLY, OBLIGATION FREE QUOTE.

PHONE:

0415 067 541

EMAIL:

pressuremax@ozwest.net



Falconhood Pty Ltd
ABN:41 105 736 598

THE PRESSURE'S ON!
NEWSLETTER VOL 1 OCT 2004

WATCH WHERE YOU'RE WALKING!

It seems as though we are living in a world of ever increasing risks, or perhaps these risks have always been there, but are becoming more publicised and documented thus increasing our own awareness. Whichever it may be it not as important as being a part of it. Prevention is better than cure, especially in business. It's the small things we don't seem to care about that often lead to that frustrating thought of hindsight. An example could be— That innocently spilt coffee on the polished lunch-room floor that becomes a potential death trap to the next innocent party who walks in to the room."Gee, I wish I had have wiped that coffee off the floor, Woops". Research has shown that often people

have said to themselves, "I should wipe that up, but, it'll be right, no one will slip on it". But they do. it's happened to many of us. It's small things such as this, that always seem to catch us out.

Publicly accessible businesses need to protect their business and customers from these small risks. One such way is to ensure that if your business has a car park or pathways that they be kept clean and free from build up of oils from vehicles, moss/mildew in shady areas and in areas that may not have been cleaned for some period of time. Once water hits these areas they can turn from super grippy to super slippery instantly. We generally do not walk to much in the rain so we are

not constantly thinking of the effect that water can have on these areas, however guests and customers may have no choice but to come and go during rain and are the likely recipients of an injury from a poorly or inadequately maintained surface. With this in mind, Pressure Max can help to alleviate these risks by removing oils and mould and mildew from these susceptible areas, creating a safer environment for your customers, your staff and yourself. What better way to utilise your trade dollars. You are only paying 50% of the cost in cash, yet reaping the benefits that other businesses would have to pay full price for. We can even remark the lines in your car park for you!

LOOKS DO MATTER!

If you are running a business which has public access, the first thing the customer/guest is likely to see is the entry or what they have to walk or drive over. Even though we may question whether some people stick to this rule, we can safely assume that most people will look where they are walking or driving. So the first thing

they see is the ground in front or ahead of them. Sure, they might not turn around just because the surface they are walking on is dirty, but they will notice someone else's surface much more if it is clean! It's another part of the face of your business. Make it bright and inviting, they will take this first impression back

home with them and combined with your great service will look forward to seeing it again.

Pressure Max can provide that rejuvenated face for only 50% of the cost in cash if you utilise your trade dollars. A cost effective way of attracting business to you, not driving it to someone else.

**In. To. It.
Tree Lopping &
Garden Bags**



Now offers tree lopping and stump grinding on 50% trade*!

If you ever had a quote for tree lopping before, you know you can now save yourself hundreds of cash dollars!

Get in now before the summer rush starts. Full insurance, reliable owner-operated service.

(*rate may vary according to circumstances)

Start the gardening season by getting a garden bag! For only \$10.- / collection no more stuffing green waste into the wheelie bin and no more big ugly piles in your yard. **Now on 50% trade!**

Garden bags are also suitable for paper and cardboard - great for small businesses!

For an! obligation free quote



Phone Bill & Ina
3348 3829

BRISBANE SHORT TERM ACCOMMODATION

PADDINGTON

Fully furnished and equipped short term or holiday accommodation: 2 bedroom duplex; close to cafes, antique shops, public transport; fully renovated with new bathroom and kitchen, dishwasher, air con, views, city glimpses.

Rate is \$147 per night, **50% trade.**

BARDON

Fully furnished and equipped short term or holiday accommodation: 3 bedroom house, with sleepout, huge living areas, polished floors; close to cafes, shops, public transport; mountain views.

Rate is \$147 per night, **50% trade.**

Contact Margaret on 0438 173 657 or 07 3300 0803

email info@esecretsgold.com



Austshade

We have the largest range of side post revolving umbrellas in the world

Lay-By NOW for summer!

Now we are offering \$1,000 Trade on each reference, except the Ezy-Shade (\$800 Trade + cash component)

Have a look at our website
www.revolvashade.com.au



Contact Ekkehard Koehn
Ph. 07 3889 6844

Journey TRAVELLERS' TALES

Gallerie Juno, 41 Collingwood St, Paddington

Come & Visit our Art Gallery / Gift Shop

Original Art, Artefacts & Homewares from around the globe, including Antique Kimonos, Brass, Glass, Wood & Ceramics

50% Trade on Collectibles and 30% Trade on original work!

Contact Margaret on
0438 173 657
mberman@iprimus.com.au



“Creating Wealth Cooperatively”

Members of E Banc Trade are being offered an opportunity to assist with capital raising for an Australian public unlisted company to enable it to meet international demand for its products. *EcoHydra Australia Ltd* has a unique range of the latest generation of antimicrobial products.

The Opportunity

Through The Big Australian Cooperative Limited, members may participate in the Cooperative’s Unit Trust shareholding in *EcoHydra* with contributions of \$5000 cash / \$3000 trade per unit and multiples thereof. The guaranteed minimum cash return on your overall investment is 5% pa paid in six monthly intervals.

Enquires can be directed to Bill Hay by phone: (07) 3229 6046 or visit the following web pages for further information www.bigcooperative.com.au and www.ecohydra.com.



HOME LOANS

YES – YOUR FRIENDLY ALTERNATIVE
(Where the profits go back to you)

- Competitive Interest Rate
- Fresh Start Home Loans for the Credit Impaired
- Land and/or Construction Loans
- Debt Reduction / Consolidation Loans
- Investments Loans
- Removal Home Loans
- “Gifted” and “E Banc Trade” Deposits
- Flexible Acceptance Criteria
- Application Fees accepted in Trade Dollars

PHONE DIRECT: 3229 6046
www.bigcooperative.com.au

BIG HOME LOANS

Full range of Residential Mortgage Loans available to Ebanc members at .25% below the standard variable rate of the major banks.

Principle Residence Loans

Investment Property Loans

Land & Construction Loans

Owner Builder Loans

Removal Home Loans

Debt Consolidation Loans

Cooperative Membership and Loan Application Fees accepted in Trade. Member and Broker enquiries welcome.

Contact – Bill Hay

The BIG Australian Cooperative Limited

Lvl 2, King George Tower

71-89 Adelaide Street

Brisbane Qld 4000

www.bigcooperative.com.au

Ph: (07) 3229 6046 Fax: (07) 3210 6657

NEW MEMBERS

Welcome to Our New E - Banc Members

Stephen Lawson

Property Maintenance & Repairs

Handyman. All maintenance, rubbish removals, painting, general yard cleaning

Contact Stephen
Mb. 0413 759 566

Wipeaway Price Tickets

Promotional Products / Stationery Supplies / Services

Tickets & tags laminated for reusability. Point of sale products. Whiteboards, tickets

Contact Michael Fry or Daniel Fry
Ph: 1800 061 965

Mat's Mowers & Small Engines

Small Engine Repairs / Lawn Mower Sales & Repairs

Sales, service and repairs. Mowers and outdoor power products

Contact Mathew Daniel Carter
Ph: (07) 3266 4373

AJ & TJ Rags

Cleaning Products

Rags for cleaning

Contact Jennifer & Trevor Anderson
0414 867 288

Quote of The Week

"Look at growth, look at how much time people spend on the Net and look at the variety of things that they are doing. It's all really good, so I am actually encouraged by the fundamentals that underlie usage growth on the Net".

Meg Whiteman

Happy Trading